

Up to 1,008 gangway systems for the VDV Tram-Train project

# HÜBNER is a partner for the largest order in Stadler's company history

Kassel / Bussnang (30 September 2022). The HÜBNER Group will be supplying up to 1,008 gangway systems for the largest order in the company history of the rail vehicle manufacturer Stadler. In connection with the VDV Tram-Train project, HÜBNER has also secured a maintenance contract for a 32-year period. Stadler and HÜBNER have now finalized the contract for this order at the industry's leading trade fair InnoTrans in Berlin. Stadler won an international tender from a project consortium consisting of six transport companies in Germany and Austria for the manufacture of up to 504 vehicles of the CITYLINK type.

CITYLINK vehicles are so-called tram-train vehicles. These are trams that can also function as intercity trains with the corresponding configuration. The CITYLINK vehicles will be equipped differently for the various customers in the consortium, with varying lengths and different numbers of doors. Between 2023 and 2031, HÜBNER will therefore deliver three different gangway variants for the six operators in the project consortium.

#### Reliably delivering top quality even in uncertain times

"We are very pleased that our long-standing customer Stadler has chosen our products and services for the largest order in their company history," says **Kai Mentel, Senior Vice President Mobility Rail.** For HÜBNER, the VDV Tram-Train order is of great strategic importance – and at the same time it is confirmation of our continuing mission to supply customers efficiently, reliably and in HÜBNER's well-known high quality."

The gangway systems to be installed in the future tram-train vehicles will consist of a double-corrugated bellows, a turning plate with floor covering as well as a radial articulation specially developed by HÜBNER to meet the requirements of the CITYLINK vehicles. In addition to the production of the vehicles, the framework agreement of the VDV Tram-Train project also includes a maintenance contract.

#### Service contract is a first for HÜBNER

"The conclusion of a service contract of this type is a first for HÜBNER," explains **Timm Kohberger, Key Account Manager Rail Sales.** "For the involved transit companies it provides many advantages – cost security, active obsolescence management provided by the original manufacturer, and on this basis the assurance of high vehicle availability over the complete lifetime of



each individual train." HÜBNER will start with the production of the first gangway systems for the CITYLINK vehicles at the beginning of 2023.

### VDV Tram-Train project background

Stadler will be delivering up to 504 vehicles to six different transport companies from Germany and Austria in the VDV Tram-Train project. The award of the contract marks the commencement of a long-term partnership with the project consortium, which consists of Verkehrsbetriebe Karlsruhe (VBK), Albtal-Verkehrs-Gesellschaft (AVG), Saarbahn Netz, Schiene Oberösterreich, the State of Salzburg and Zweckverband Regional-Stadtbahn Neckar-Alb.

Over the next ten years, Stadler will produce 246 CITYLINK vehicles for the six operators. The first four vehicles will be delivered to the Saarbahn in 2024. The project consortium also has the option to order up to 258 additional vehicles.

<u>Caption:</u> Contract signed between the HÜBNER Group and Stadler at InnoTrans 2022 (from left): Stella Zankl (Stadler Rail Service Germany), Matthias Sauer (Sauer Consulting), Timm Kohberger (Key Account Manager at HÜBNER Group), Maximilian Kupke (Stadler Rail Service Germany), Tobias Jahnz (Stadler Rail Service Germany), Kai Mentel (Senior Vice President Mobility Rail at HÜBNER Group), Christopher Sames (Leiter Global Sales Mobility Rail at HÜBNER Group)

<u>Caption:</u> HÜBNER will be supplying the gangway systems for Stadler's CITYLINK vehicles in the VDV Tram-Train project. Illustration: Stadler

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With its business units **Mobility Rail, Mobility Road, Material Solutions** and **Photonics**, the HÜBNER Group is a global system supplier for the mobility sector, for industry, and for life sciences and research applications. HÜBNER is the worldwide leader in gangway systems for rail vehicles and buses as well as a supplier of chassis technology, cockpit display solutions, and door sealing and safety profiles. The company is also an internationally recognized supplier of sophisticated solutions involving elastomers, insulation and composite materials. HÜBNER's business unit for laser technology is developing successfully, featuring applications for cancer diagnostics and spectroscopy, for example.

In 2021, the HÜBNER Group generated sales of approximately €440 million, with approximately 3,500 employees worldwide. In addition to its headquarters in Kassel, Germany, HÜBNER is present with more than 30 locations around the world.

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